

# Our Finance Solution Explained

## \$0 Upfront

**Affordable repayments and immediate savings on your electricity bill!**

### Why solar Finance?

A major reason people don't install solar systems on their homes is due to the large upfront cost of the system itself.

So we've teamed up with industry specialist Solar Financial Solutions to provide our customers with a financing plan that lets you to install a system without a large upfront payment while letting you enjoy an immediately lower electricity bill.

### How does it work?

Once installed, your lower energy bill plus the finance repayments is in most cases less than your old electricity bill.

You pay the system off over time – from 2 to 10 years (just like a home loan).

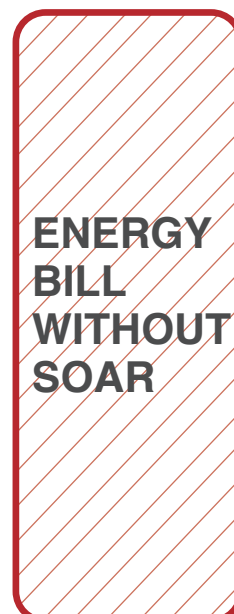
This way you can often start saving from the day your system is installed.

So you can now get the benefits of reduced electricity bills for \$0 upfront.

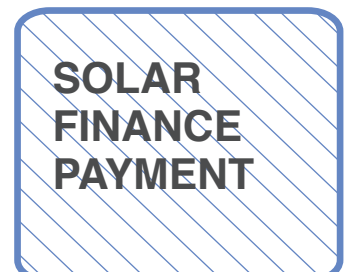
There are no costs to get pre-approved, so get started today!

### Benefits

- ✓ No deposit
- ✓ Immediate savings on your bill
- ✓ Free pre-approval in 15 minutes
- ✓ No early repayment penalties
- ✓ Up to 25 years manufacturing warranty



**YOU COULD  
SAVE MONEY  
FROM DAY 1**



**BEFORE SOLAR    AFTER SOLAR**

## FAQS

### Who is Solar Financial Solutions?

Solar Financial Solutions has been providing Solar and energy efficiency loans to customers throughout Australia for over 5 years to help make clean energy available to everyone.

### Who is Eligible?

#### To be eligible you must:

- Be a citizen or permanent resident
- Over 18 years old
- Own your home
- Be in continuous employment for more than 6 months (including self-employed)

### Extra Repayments

If you receive a bonus or simply want to make additional repayments there are no penalties.

### Early Termination

There are no penalties for paying early, on the final payment there is a simple discharge fee charged.

### What happens when I move or sell?

No problems, you can:

- Simply pay out the loan balance and the discharge fee (if required), or
- Assign your solar payment plan to the new homeowner, subject to SFS accepting the new purchaser.

### When do repayments start?

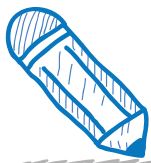
Loan repayments start once the system is installed (and your energy bill savings start)

### What if the system doesn't work?

Once the system is installed, we will verify that you are happy with your system. Repayments are not affected by the output of your solar systems or how much electricity you use. Repayments are an ongoing obligation (just like a home loan).

## PROCESS

We design the right solar solution for your home



We help process your whole application

Once your application has been approved, we install the system



You start saving on your electricity costs

Grid connection and necessary meter changeover takes place



The consumer credit product is the Loan Agreement and Mortgage and the credit provider is Solar Financial Solutions Pty Ltd ABN 43 138 457 762 Australian Credit Licence number 388048. Terms, conditions, fees, charges and credit criteria apply.

MORE QUESTIONS – CALL US **1300 213 320**